

# Vince Morvillo

## HARNESS THE POWER of the UNIMAGINED



A 3-Step Process to Reach Innovative & Groundbreaking Solutions

A blind champion yachtsman and entrepreneur challenge's you to reassess your thought process. Vince Morvillo affirms the fact that anything is possible. In his experience, it's not sight that builds successful companies or enables you to succeed, compete and win; its understanding that "what is, is not all there is or can be".

Vince is a professional speaker, who gives his audience a unique tool, and teaches them how to use it to redirect their thought process to harness the unimagined. The result is that teams learn how to move away from convention and realize that which is "unimagined," in order to develop successful outcomes, or to meet personal challenges. The challenge of blindness made it necessary to approach situations in a non-conventional way. Using this process he excelled in his business and personal life accomplishing feats that others thought "unimaginable" for a blind person.

As an example, meeting the challenge of blindness, he also learned to drive a racing sailboat to both World and National Championships. His unique approach guided him to, without financial support, develop a large yacht sales organization, and become the top sales producer for a large international corporation.

Vince's motivational, inspiring, and engaging presentation will touch you and leave you with the tool to redirect thought process to non-conventional solutions resulting in...

- How to meet challenges head on and to prosper from them
- Increased productivity
- Increased employee retention
- Positive solutions by eliminating negative why not's
- Training to achieve your visions
- An understanding "that what is, is not all that there is or can be"

Vince's wisdom and mentoring will impact, recharge, and refresh your perspective! He has worked with a variety of groups. His presentation, "Harness the Unimagined" has been custom tailored to meet the needs of educational organizations, sales teams, government agencies and companies seeking team building, as well as groups desiring to empower themselves.

**Custom Presentations for your groups specific needs in the areas of:**

- Harness the Power of the Unimagined. A 3-Step Process to Reach Innovative and Groundbreaking Solutions
- Building an effective team
- Leadership
- Identifying your strategic competitive advantage
- Entertaining talks on racing a sailboat blind
- Effective sales strategies
- Sales contract negotiations, the winning strategy
- Other topics on requests

For more information, booking availability and prices, call Dorinda.  
ph: (281) 334-6348 • email: [dorinda@vincemorvillo.com](mailto:dorinda@vincemorvillo.com)